## XSi – Serving Government & DOD

Independent Networking Maintenance



### More Money in Your Budget:

Save significantly, reductions averaging 60 - 80% are typical



### Independent Hardware Maintenance:

Enhanced service options for eligible IT networking assets



#### No-Risk Service Assessment:

Together, we'll discover what service and cost problems can be solved



# Original Equipment Manufacturers Supported

#### **Networking Products Supported**

Which assets are eligible for XSi independent support? XSi provides an easy-to-deploy Network Hardware Assessment to identify assets which are past/approaching key milestone dates (EoSW, Fol. or FoS)

- Cisco
- Junipe
- Piverhec
- Extreme
- F5 Networks
- Brocade
- Click Here for a complete list of supported products

### XSi Cisco Lifecycle & Asset Assurance

Cisco Smart Licensing and provides the guidance necessary to further improve resiliency and ongoing, proactive SMARTnet cost containment.

- Creates per-asset logic for hardware support vendor selection
- Designs a compliant sparing model, then takes over the ITAM burden & logistics
- Provides ongoing milestone data alerts for per-asset ability to move to XSi maintenance.
- Provides ticketing service, and independent support for all eligible assets
- Click Here to learn more.

### XSi

Ph: 770-740-0040 (US)
Ph: +1-770-824-3453 (International)
www.xsnet.com



### 100% Entitlement Compliance:

Optional guidance/support to ensure compliance



### **Certified Services:**

R2v3, ISO9001, ISO14001, ISO45001, R2v3 certified and SAE AS5553 compliant.

#### **About Us**

XSi provides independent network hardware maintenance services for Cisco, Juniper, Riverbed, Extreme, F5 Networks and Brocade hardware. Not all networking hardware assets require expensive maintenance agreements from the Original Equipment Manufacturer, so OpEx budget cost reductions, often averaging 60+%, are not only possible, but perfectly viable with XSi support.

Which assets are eligible for XSi network maintenance? XSi provides an easy-to-deploy Network Hardware Asset Management Assessment to readily identify networking assets which receive free OS updates or are past (or approaching) key milestone dates (EoSW, EoL or EoS). Assessment results help XSi product managers lead a consultative dialogue with your team so per asset eligibility decisions are fully understood.

### **Hardware Service Features & Options**

- No Forced Tech Refresh: Maintenance for End-of-Support, End-of-Software-Maintenance or End-of-Life hardware
- Focused on Quality/Security: Multiple certifications to ensure highest standards and controls
- Ready in Advance: Robust parts-sparing model with proven logistics and 600+ forward stocking locations
- 24x7x365 Techs: TAC (Technical Assistance Center) team of CCIE- and CCNA-certified experts
- Compliance: First to offer service ensuring 100% Cisco entitlement compliance, while reducing SMARTnet costs
- Flexible Guidance: Self-sparing models can be designed/simplified to further reduce SMARTnet costs











### Certifications

XSi supports the most discerning and security-sensitive enterprise IT departments in the world, which includes: the US federal government, healthcare, financial services & banking, etc.

- XSi is R2v3 Certified and XSi is ISO9001:2015, ISO14001:2015, ISO45001:2018 Certified
- Meets SAE AS5553 Standards (Counterfeit Electronic Parts Compliant)
- NIST SP 800-171 Compliant
- Member of GIDEP
- NIST 800-88 Wiping Standard
- Cage Code: oT5Lo
- Federal Prime Contractor since 1992
- Trusted supplier to DOD (Audited by U.S. Navy) and all of the Top 10 Federal Systems Integrators
- Committed to OEM entitlement compliance, Be sure to check out XSi Cisco Lifecycle & Asset Assurance!

### **Authorized Business Partner**





### XSi Clients Include









Raytheon

carahsoft

### **XSi Contract Vehicles**



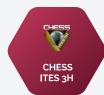
**SEWP** All Federal Agencies



CIO-CS All Federal Agencies



**DHS FirstSource II** All Federal Agencies



CHESS - ITES 3H DOD and other Federal Agencies



DOD and other Federal Agencies



**NETCENTS-2** 

Air Force without restrictions; Army, Navy, Marines, Other DOD Components & Federal Agencies with some restrictions