XSi Cisco Lifecycle & Asset Assurance

Federal Government & DOD

SMARTnet cost containment plus 100% entitlement compliance

Certified Services: R2v3, ISO9001, ISO14001, ISO45001, R2v3 certified and SAE AS5553 compliant.

Expertly simplified self-sparing model ensures IT Asset Mgmt. transparency

XSi IT Lifecycle Services & Support

Configuration Management Database (CMDB) automates milestone date alerts

Milestone date management enables ongoing support cost reductions

Original Equipment Manufacturers Supported

This service is designed for all Cisco products; however, we can replicate this support model for Juniper, Brocade, F5 Networks, Extreme, Riverbed, ADTRAN, Enterasys, Dell, HP, Huawei, Arista, Avaya, 3Com, Nortel and Siemens.

Smart Licensing & 2017 EULA Change

Unsure the impacts of Cisco Smart Licensing (or the 2017 EULA change)? Read this XSi white paper, **"Where Have Cisco Pricing, Policies & SMARTnet Support Failed its Customers?"**

About Us

XSi clients can achieve the OpEx savings of Third Party Maintenance while maintaining 100% compliance with OEM entitlements and Cisco Smart Licensing policies. XSi provides clients a simplified method to achieve greater cost savings while ensuring compliance and deploying ITAM best practices. Clients contain their annual SMARTnet spend without the complications of managing a self-sparing policy. In addition to industry-leading contract management and TAC support, XSi manages the complicated and time-consuming details of parts logistics for you, in a way that mirrors your existing support contract. XSi is the first independent provider in the global marketplace to offer a comprehensive solution, which maximizes the value of your SMARTnet contract. This service expands the asset types/classes able to move off SMARTnet, yet ineligible for support by other independent providers.

Service Features

- Provides a detailed SMARTnet contract analysis to identify opportunities for OpEx savings.

- 360,000 IT Infrastructure Systems Maintained, 850,000 items in stock, 235,000 spare parts delivered every year

- Commitment to partnering with your Cisco VAR.

- Permits on-demand onsite inventory for temporary projects/changes. XSi coordinates the transfer and shipment from your storage facility to its own.

- Upon arrival, XSi tests all assets and records: EoL, EoSW and EoS milestone dates for simplified lifecycle management.

- Check entitlement status for each asset, then securing the proper entitlement where necessary.

- All logistics – shipping to forward stocking locations to fulfill your requests/needs and SLAs

XSi

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Certified. Proven. Efficient.^{SM}

Certifications

XSi supports the most discerning and security-sensitive enterprise IT departments in the world, which includes: the US federal government, healthcare, financial services & banking, etc.

- XSi is R2v3 Certified and XSi is ISO9001:2015, ISO14001:2015, ISO45001:2018 Certified

- Meets SAE AS5553 Standards (Counterfeit Electronic Parts Compliant)

- NIST SP 800-171 Compliant

- Member of GIDEP

- NIST 800-88 Wiping Standard

- Cage Code: 0T5L0

- Federal Prime Contractor since 1992

- Trusted supplier to DOD (Audited by U.S. Navy) and all of the Top 10 Federal Systems Integrators

- Committed to OEM entitlement compliance. Be sure to check out **XSi Cisco Lifecycle & Asset Assurance**!

Authorized Business Partner

IBM Business Partner

DELL EMC FEDERAL PARTNER CERTIFIED

XSi Clients Include

Department of Defense | Hewlett Packard Enterprise | leidos | NORTHROP GRUMMAN | Raytheon | carahsoft

XSi Contract Vehicles
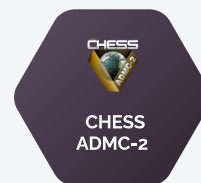
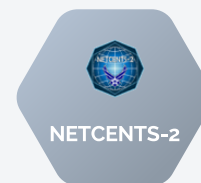| **SEWP**	**CIO-CS**	**DHS FirstSource II**	**CHESS – ITES 3H**	**CHESS – ADMC-2**	**NETCENTS-2**
All Federal Agencies	All Federal Agencies	All Federal Agencies	DOD and other Federal Agencies	DOD and other Federal Agencies	Air Force without restrictions; Army, Navy, Marines, Other DOD Components & Federal Agencies with some restrictions