

XSi Cisco Lifecycle & Asset Assurance

Cost Controls & Compliance

Original Equipment Manufacturers Supported

This service is designed for all Cisco products; however, we can replicate this support model for Juniper, Brocade, F5 Networks, Extreme, Riverbed, ADTRAN, Enterasys, Dell, HP, Huawei, Arista, Avaya, 3Com, Nortel and Siemens.

Smart Licensing & 2017 EULA Change

Unsure the impacts of Cisco Smart Licensing (or the 2017 EULA change)? Read this XSi white paper, **"Where Have Cisco Pricing, Policies & SMARTnet Support Failed its Customers?"**

XSi

Ph: 770-740-0040 (US)
Ph: +1-770-824-3453 (International)
www.xsnet.com



SMARTnet
cost containment
plus 100%
entitlement compliance



Certified Services:
R2v3, ISO9001, ISO14001,
ISO45001, R2v3 certified and
SAE AS5553 compliant.



Expertly simplified
self-sparing model
ensures IT Asset Mgmt.
transparency

XSi™ IT Lifecycle
Services &
Support



Configuration
Management
Database (CMDB)
automates milestone
date alerts



Milestone date
management
enables ongoing
support cost reductions

About Us

XSi clients can achieve the OpEx savings of Third Party Maintenance while maintaining 100% compliance with OEM entitlements and Cisco Smart Licensing policies. XSi provides clients a simplified method to achieve greater cost savings while ensuring compliance and deploying ITAM best practices. Clients contain their annual SMARTnet spend without the complications of managing a self-sparing policy. In addition to industry-leading contract management and TAC support, XSi manages the complicated and time-consuming details of parts logistics for you, in a way that mirrors your existing support contract. XSi is the first independent provider in the global marketplace to offer a comprehensive solution, which maximizes the value of your SMARTnet contract. This service expands the asset types/classes able to move off SMARTnet, yet ineligible for support by other independent providers.

Service Features

- 360,000 IT Infrastructure Systems Maintained, 850,000 items in stock, 235,000 spare parts delivered every year
- Provides a detailed SMARTnet contract analysis to identify opportunities for OpEx savings.
- Commitment to partnering with your Cisco VAR.
- Permits on-demand onsite inventory for temporary projects/changes. XSi coordinates the transfer and shipment from your storage facility to its own.
- Upon arrival, XSi tests all assets and records: EoL, EoSW and EoS milestone dates for simplified lifecycle management.
- Check entitlement status for each asset, then securing the proper entitlement where necessary.
- All logistics – shipping to forward stocking locations to fulfill your requests/needs and SLAs



Certifications

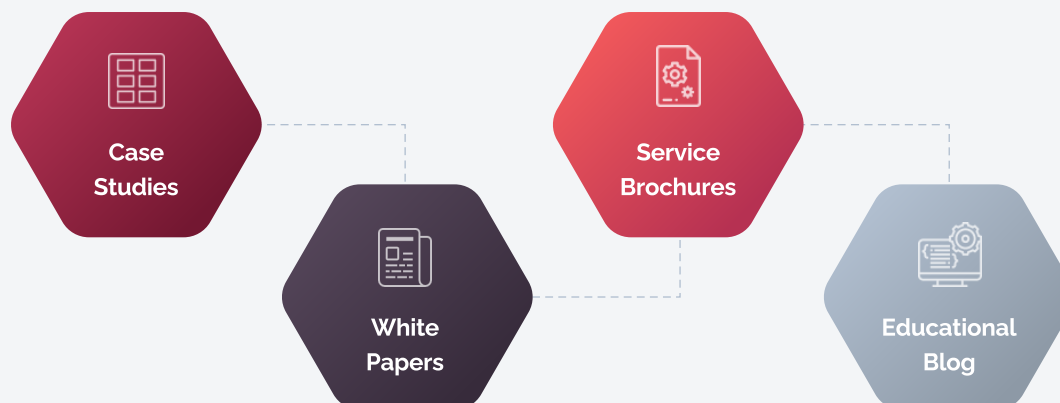
XSi supports the most discerning and security-sensitive enterprise IT departments in the world, which includes: the US federal government, healthcare, financial services & banking, etc.

- XSi is R2v3 Certified and XSi is ISO9001:2015, ISO14001:2015, ISO45001:2018 Certified
- Meets SAE AS5553 Standards (Counterfeit Electronic Parts Compliant)
- NIST SP 800-171 Compliant
- Member of GIDEP
- NIST 800-88 Wiping Standard
- Federal Prime Contractor since 1992
- Trusted supplier to DOD (Audited by U.S. Navy) and all of the Top 10 Federal Systems Integrators
- Committed to OEM entitlement compliance. Be sure to check out **XSi Cisco Lifecycle & Asset Assurance!**
- Authorized Resellers for Dell/EMC, HPE, Lenovo and many others

XSi Clients Include



Helpful XSi Resources



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